

DATE :
Owner :
Name of the boat :
Home port :
Serial Number :
Date of delivery :
Technical language (FR / EN) :

BALI Catsmart equipped with 2x21 hp Nanni engines		BALI CATSMART	
		Tarif H.T.	Montant H.T.
	4 cabin version - 2 heads compartments	330.000 €	330.000 €
	3 cabin version - 2 heads compartments	329.000 €	
	2 cabin version - 2 heads compartments	327.500 €	

Pack Specifications	Pac	k Excellence
Combined 70 amp battery charger/inverter 12V/220V - 1600VA		Х
Battery controller		х
2 extra service batteries of 12V - 130 amp		X
1 Starboard electric winch for mainsail halyard, halyards and manœuvres		x
1 Manual port winch for halyards and manoeuvres		x
Automatic first and second reef		x
Electric windlass 1000W		х
Saloon manual tilting bay / door mechanically assisted by gas struts		x
Opening panels between saloon / forward cockpit		x
Sliding lateral windows		x
Cockpit / saloon courtesy lighting		х
Fridge freezer of 106L + 106L and dedicated inverter 230V		x
Gaz oven		x
Bar integrated in salon table with reversible tray: already included in Elegance Pack (compatible with convertible saloon table)		X
Pot holder on burner cooking		x
Coat hooks in cabins		Х
Aft bench seats (seat and backrest)		Х
Forward cockpit cushions (seats)		X
Helmsman seat cushions (seat and backrest)		Х
4 modular pillows		X
Engine room & locker hatches on gas struts		X
Tender lifting system		Х
Comfortable swim ladder with handles and wide teak steps		Х
Extra Fresh water tank of 300L (for a total capacity of 600L)		Х
Extra Diesel tank of 200L (for a total capacity of 400L)		Х
Hot and cold cockpit shower		X
Raymarine Electronics including: P70S autopilot and AXIOM 7" GPS plotter on starboard helm, RAY 63 VHF on chart table		x
2 layers of antifouling with Epoxy base coat		х
Safety equipment for 8 with liferaft (without EPIRB/flares)		x
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
Total Excellence Pack	56.130 €	56.130 €

#### **OPTIONS**

### ELEGANCE Pack

**Hulls:** padded headboard, indirect lighting headboard band, polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom



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Tarif H.T.

Montant H.T.

**Saloon:** Galley splashback in synthetic resin, chart table reading light, leather-upholstered top (owner's version only), saloon table with bar and plain wood borders (not compatible with convertible table option), design standing lights, saloon upholstery bands with armrests, flagpole and bracket

Total ELEGANCE Pack 10.080 €

Rigging - Sails	
Reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag CatSmart & Lazy-Jacks + sheets	3.410 €
Square top reinforced Dacron fully-battened Mainsail with specific fiiting & Solent with UV protection + Lazy-Bag CatSmart & Lazy-Jacks + sheets	5.620 €
Code 0 (53m²) with anti-rotation cable	5.890 €
Asymetric spinaker (123 m²) + sock	4.880 €
Removable bowsprit option + bobstays	2.110 €
Fixed bowsprit option (overall length 12.06m) + bobstays	2.460 €
Overlapping Genoa (to replace the solent) + sheets on portside and starboard	4.760 €
Code 0 rigging (furler, halyard, blocks & deck fittings)	4.040 €
Spinnaker hardware (halyard, sheets, deck fittings & blocks) - fixed or removable bowsprit required	1.740 €
Electric winch on portside (replaces manual)	1.330 €
Mast in 2 parts	1.640 €

# Mechanics - Safety Equipment	
2 NANNI engines of 30 hp instead of 21 hp	4.370 €
Electric engine controls on the 2 helm stations	11.200 €
Pair of 3-blade folding propellers	2.970 €
Generator 4 KW 50Hz with soundshield and remote control 230V	21.540 €
Generator with soundshield and remote control 120V	On demand
Kit solar panels (2 x 110W): specify 1 or 2	2.620 €
Primary 120V electrical system instead of 230V (with water heater, battery charger, outlets, inverter)	3.520 €
Chain counter at helmstation	1.130 €
Extra for Safety equipment for 10 persons instead of 8, with Life-raft (without EPIRB)	800 €
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	2.470 €

# Comfort	
Reverse cycle aircond. in hulls for 2 cabins version 230V/50Hz (needs generator)	21.020 €
Reverse cycle aircond. in hulls for 3 cabins version 230V/50Hz (needs generator)	22.210 €
Reverse cycle aircond. in hulls for 4 cabins version 230V/50Hz (needs generator)	27.990 €
Reverse cycle aircond. in hulls for 2 cabins version 120V/60Hz (needs generator)	22.160 €
Reverse cycle aircond. in hulls for 3 cabins version 120V/60Hz (needs generator)	23.890 €
Reverse cycle aircond. in hulls for 4 cabins version 120V/60Hz (needs generator)	29.180 €
Central heating system in hulls and saloon (not compatible with aircond. option)	14.230 €
Low consumption 12V 65L/H watermaker (solar panels recommended)	14.190 €
Large model freshwater electric toilet (specify number and location)	1.210 €



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Sea water pump at galley and anchor	1.650 €	
1 fan per cabin (4 maximum)	210 €	

#	Interior setup		
	Portside forepeak layout (matress, porthole, reading light, USB outlet)	2.860 €	
	Starboard forepeak layout (matress, porthole, reading light, USB outlet)	2.860 €	
	Blackout pleated in cabins and blackout curtains in bathroom 2 cabins version	2.580 €	
	Blackout pleated in cabins and blackout curtains in bathroom 3 cabins version	2.580 €	
	Blackout pleated in cabins and blackout curtains in bathroom 4 cabins version	2.580 €	
	Mosquito screens for portholes in 2 cabins version	1.830 €	
	Mosquito screens for portholes in 3 cabins version	1.830 €	
	Mosquito screens for portholes in 4 cabins version	1.810 €	
	Convertible saloon table for double berth (cushions included) Incompatible with Elegance Pack	1.920 €	
	Seat to be used for saloon/cockpit (specify nbr)	340 €	
	Ottoman seat with storage and cushion (per unit)	1.010 €	

# Upholstery color		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Hetitage Papyrus	780 €	
Indoor and outdoor upholstery color Hetitage Scarlet	780 €	
Indoor and outdoor upholstery color Natté Carbon Sky	780 €	

#	Exterior setup		
	Table for forward cockpit	1.720 €	
	Sun awning for forward cockpit	2.110 €	
	External coachroof curtains for sun protection of the saloon (black batyline fabric)	2.170 €	
	Sun protection for portside and starbord helm seats (compatible with flagpole and steering console protection)	7.520 €	
	2 Set of protective covers for steering console	1.860 €	
	Sunbathing cushions for foredeck	2.080 €	
	4 big comfortable pillows	1.840 €	
	Protective rubrail for sugarscoops and aft platform	830 €	
	Stern spring cleats	1.215€	
	Polywood outboard engine bracket on aft beam	670 €	
	Front cockpit and transoms courtesy lighting	2.510 €	
	Foldable PVC Gangway 2,20m with bag & female deck fitting	2.690 €	
	LED submarine lighting blue under each transom (4 spots)	4.720 €	
	Plancha grill with gas installation	2.350 €	

# Electronics - Hifi		
Raymarine Electronic Pack 2 including: Pack Excl + VHF RAY MIC at starboard helm station, AIS receiver transmitter, full touch screen AXIOM 9" at both helm stations and at chart table	10.520 €	



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2 x compass southern hemisphere at the helm stations	200 €	
Hifi command Radio Fusion + 4 HP bluetooth (Saloon & Foredeck)	1.340 €	
Wi-Fi antenna	2.010 €	
VHF backup antenna on masthead	380 €	
Radar Raymarine with bracket	5.330 €	
Raymarine remote control for autopilot	1.340 €	

Commissioning - Handover		
Total Price of the Boat with packs & options		386.130 €
Trucking from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 mooring lines, one transfer from the airport, one day handover (net price), toolkit, MMSI configuration	12.240 €	
Skipper delivery from Cap Bon (Tunisia) to Capo of Orlando (Sicily- Italy) (net price)	2.580 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	7.270 €	
Ready to go Pack (net price)	890 €	
Fees for owners belongings handling to Tunisia shipyard	2.470 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille documentation fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
Net price Ex VAT		386.130 €
These prices are only indicative. In accordance with our General Terms and Conditions of Sale.		